



DEMAND PLANNING
WITH ANALYTICAL FACTOR



Turn Pharmaceutical Forecasts into Trusted Demand Plans

AI-powered forecasting and expert-level tuning from *Analytical Factor*, connected to SCmple supply planning.



THE CHALLENGES

Forecasting tools alone do not create value. Demand plans must earn trust across planning, sales, and finance, translate changing signals into action, and continuously improve. Common barriers include:

Forecasts That Are Unreliable

Statistically sound forecasts are ignored when users cannot explain or rely on the results.

Excessive Manual Overrides

Frequent interventions add bias, consume planner time, and degrade accuracy.

Disconnected Planning Processes

Demand, sales, finance, and execution systems are not aligned around one approved forecast.

THE SOLUTION

SCmple Demand Planning with *Analytical Factor*

SCmple Demand Planning combines Analytical Factor's AI-powered forecasting with expert tuning and governance to deliver reliable demand signals directly into supply planning and execution.

Analytical Factor's Forecast Engine

Analyze multiple demand signals to detect shifts and anomalies traditional ERP forecasting may miss.

Forecast Value Add Governance

Measure each forecasting step to improve accuracy and eliminate non-value-added touchpoints.

Enterprise-Ready Integration

Integrate with existing ERP and planning platforms to deliver clean, actionable demand signals.

Expert Tuning by *Analytical Factor*

Apply ongoing statistical tuning and human judgment to improve performance against defined business goals.

Continuous Performance Management

Monitor forecast quality, exceptions, and adoption over time.

Connected Pharma Planning

Use trusted demand plans to drive SCmple supply planning, scenario analysis, and production scheduling.





VALUE DELIVERED

Make Forecasting Accountable

SCmple Demand Planning goes beyond a software handoff, combining *Analytical Factor's* forecasting technology and expert tuning to create an accountable process that delivers measurable planning performance.

★ Improved Forecast Adoption

Build trust, reduce manual overrides, and increase adoption across planning, sales, and finance.

★ Connected Planning & Execution

Feed governed demand signals into SCmple supply planning and production decisions.

★ Revenue & Margin Protection

Link forecast KPIs to revenue, cost reduction, and margin performance.

★ Inventory & Service-Level Gains

Improve demand visibility to reduce excess inventory and increase fill rates.

★ Continuous Performance Improvement

Improve forecast quality through ongoing measurement, tuning, and accountability.

★ Lean, Efficient Forecasting

Use FVA to eliminate activities that don't improve forecast performance.

WHY SCMPLE

Designed for Pharma Success

SCmple transforms complex planning by supporting batch logic, shelf life, yield calculations, and other pharmaceutical requirements out of the box. Whether managing small scale batches or large scale production, you can create accurate and reliable supply plans faster and with less manual effort.



Built for Pharma



Intuitive UI



Rapid Deployment



Best-Practices Based



ERP Integration



Secure & Scalable



Ready to take the complexity out of pharmaceutical planning?

Book your personalized demo today—just scan the QR code to get started

SCmple

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